| PENALTY PROVISIONS | Years in Database | Mean and l | Benchmark* | Performance in 2005 | Comments |
|--|----------------------|-------------------|------------------|---------------------|---|
| Telephone Service Factor: Non-Emergency Calls (%) | 7 | mean benchmark | 59.6% 49.0% | 68.5% | |
| Telephone Service Factor: Emergency Calls (%) | 4 | mean benchmark | 60.9% 46.0% | 69.8% | For the first year, 2001, there is only 4 months worth of data. |
| Service Appointments Met As Scheduled (%) | 5 | mean benchmark | 99.1% 98.6% | 99.0% | |
| On-Cycle Meter Readings (%) | 7 | mean benchmark | 94.9% 92.2% | 95.3% | |
| Consumer Division Cases | 10 | mean benchmark | 0.0 | 0.0 | All consumer division cases are reported under Unitil's gas division. |
| Billing Adjustments (\$/1,000 Customers) | 10 | mean benchmark | \$0.52 \$2.15 | \$0 | |
| SAIFI | 9 | mean benchmark | 1.677 1.984 | 1.705 | Benchmark threshold based on adding deadband to 1996-2000 mean (1.677) in accordance with SQ plan. |
| SAIDI | 9 | mean benchmark | 131.54 150.47 | 120.66 | Benchmark threshold based on adding deadband to 1996-2000 mean (131.54) in accordance with SQ plan. |
| Lost Work Time Accident Rate (# of acc/200,000 employee hrs) | 10 | mean benchmark | 7.94 12.24 | 4.69 | |

^{*}Benchmark is the highest (lowest) threshold created by adding (subtracting) the deadband to (from) the mean.

Fitchburg Gas and Electric Light Company d/b/a Unitil

| PENALTY PROVISIONS | Years in Database | Mean an | d Benchmark | Performance in 2005 | Comments |
|--|----------------------|---------|----------------|---------------------|---|
| Staffing Levels | 8 | mean | 102 | 83 | Mean is November 1997 staffing level. Benchmark has not yet been determined. See section III. |
| Restricted Work Day Rate (# of acc/200,000 employee hrs) | 4 | mean | 2.4 | 1.2 | Unitil's plan requires annual reporting. Since this is Unitil's 5th report, the database includes CY 2001 - 2004. |
| Property Damage > \$50K (# of incidents) | 4 | mean | 0 | 0 | Unitil's plan requires annual reporting. Since this is Unitil's 5th report, the database includes CY 2001 - 2004. |
| Line Losses (%) | 4 | mean | 5.4% | 5.5% | Unitil's plan requires annual reporting. Since this is Unitil's 5th report, the database includes CY 2001 - 2004. |
| Capital Expenditures | 10 | mean | 16 | 17 | |
| (# of projects & total \$) | 10 | mean | \$5,859,296 | \$5,872,259 | |
| Spare Component & Inventory Policy | not applicable | mean | not applicable | not applicable | Policy provided in section III. |
| Customer Surveys (scale 1-7): | | | | | |
| Random-customer satisfaction | 3 | mean | 5.2 | 5.2 | |
| Calls-customer specific | 3 | mean | 5.9 | 5.7 | |
| Accidents | not applicable | mean | not applicable | not applicable | Unitil reports accidents in accordance with VIII. I. of its SQ plan. |
| Customer Service Guarantees | 3 | mean | 0 | 0 | |
| (#; total \$) | | mean | \$0 | \$0 | |
| CAIDI | 9 | mean | 76.58 | 70.75 | |